

M.M. BEKKER, N.A. ROMERO, J. STURM, L. DE VALK, S. KRUITWAGEN. *Persuading older adults to social and physical activities. Gerontechnology 2010;9(2):194; doi:10.4017/gt.2010.09.02.229.00*

Purpose We report on a requirement analysis as part of the Independent Living Project¹ to understand the role of social and physical activities in older people's life. The goal of the project is to design persuasive solutions that contribute to independent living. The project falls within the goals of prevention and engagement and the life domains of health, self-esteem and work/leisure in the area of gerontechnology². **Method** Diaries, interviews and focus groups (12 older adults and 4 care givers) were conducted to collect qualitative data about social and physical activities in old people's daily life. **Results & Discussion** We present two main findings. First, it is important to design for transitions of ageing because it can address two major challenges: maximising acceptance of technology and minimising stigmatisation. We found that various important changes in older adults' life influence the abilities and opportunities for social and physical activities. Products can support more fluent transitions in life, where users can develop alternative solutions that adapt to their needs over time. Therefore, solutions designed for transitions in life should satisfy a set of needs that cover use before, during and after these transitions. For example, when social contacts decrease because a partner or friend dies, or because people have to move to other locations, a solution that was already used to keep contact with their social network can also provide support finding and creating new contacts. Second, the relationship between social and physical activity can function as mutual motivators. Persuasive solutions for either physical³ or social activities⁴ exist. However, we have found few combined solutions. We have observed that the motivation for older adults to engage in certain activity, changes over time and varies depending on contextual factors (weather, location, quorum, etc.). For example, some people are interested in keeping fit; therefore, providing physical triggers might motivate them to engage in more social activities. Other people are interested in socializing; therefore providing social triggers might motivate them to do more physical activities. We identify two areas where technology could support both designing for transitions and using social and physical triggers as mutual motivators. They represent aspects in the life of an older adult related to self-awareness (personal activity monitoring) and social/group awareness (events/activities). Monitoring one's own activities is considered a physical motivator, creating awareness of their own capabilities and goals and helping them make informed decisions whether to do more activities or not. The latter is particularly important, as our observations showed that older adults need support for deciding when to take breaks. Similarly, sharing programmed and spontaneous activities is considered a social motivator, as it can create opportunities for social encounters in line with moment-to-moment needs and desires. The design for transitions approach requires modular and flexible solutions, allowing people to develop different uses over time. Secondly, to design using mutual motivators we integrate a playful persuasive component to evoking a fun experience.

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Address: Eindhoven University of Technology, Faculty of Industrial Design, Netherlands;
E: m.m.bekker@tue.nl

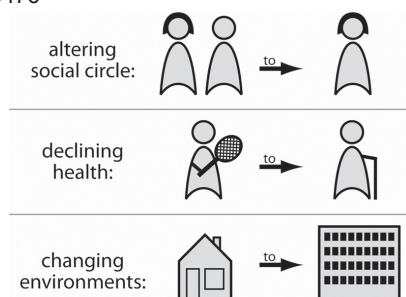


Figure 1. Examples of transitions in life